

# TOWN OF DAVIE

## Town Council Agenda Report

**TO:** Mayor and Councilmembers

**FROM/PHONE:** MARK ALAN, Human Resources Management Director, 797-1169

**SUBJECT:** Resolution

**TITLE OF AGENDA ITEM:** A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, AUTHORIZING THE PURCHASE OF A COMPUTER RISK MANAGEMENT INFORMATION SYSTEM (**RMIS**), TITLED CLAIMS CRUSHER, FROM COMPUTER SCIENCES CORPORATION (**CSC**), A SOLE-SOURCE PROVIDER OF WINDOWS BASED RISK AND INSURANCE MANAGEMENT SYSTEMS FOR SMALL ENTITIES.

**REPORT IN BRIEF:** To purchase a computer system to carry out the recording, tracking, analyzing and determination of the primary causes, contributing factors, costs, the departments and operations incurring losses will enable the Town to develop Loss Prevention programs that are accurately aimed at the root cause factors for such losses and result in an eventual reduction in the frequency and severity of losses. Tracking accident frequency, Lost Work-Day frequency and injury cost factors will permit loss prevention activities and facilitate compliance with OSHA Regulations pertaining to Injury Record Keeping. The Claims Crusher program permits period to period and department to department accident, injury and claim comparison and analyzation through vast built-in reporting, graphing and charting capabilities.

**CURRENT SYSTEM:** The Town currently records losses in a FileMaker system that has limited report sorting capabilities and has no statistical analyzation features. Basically, the Town maintains a simple computer record of accidents, injuries and claims in a simplified format that requires separate hand logging of injuries to comply with procedures recommended by OSHA.

**PROPOSED RMIS:** Research and knowledge of the various RMIS systems available for large and small private corporations and public entities show that while there are several companies that make extensive and costly systems for insurance companies and third-party claims management companies that handle losses for multiple entities, Claims Crusher is the only known Risk Management Information System that is designed for in-house use by the small, single entity.

CSC is a Sole-Source provider of Windows based RMIS programs for the smaller, individual entities.

**PREVIOUS ACTION:** N/A

**CONCURRENCES:** Information Systems Department concurs that this RMIS System is compatible with existing hardware and other programs.

**FISCAL IMPACT:**

Has the request been budgeted? Yes

If yes, Expected cost: \$19,995.00

Account Name: Human Resources/Risk Management Capital Expenditure Account.

**RECOMMENDATION(S):** Motion to approve the resolution.

**Attachment(s):**

Resolution,

- A. PROCUREMENT AUTHORIZATION
- B. Schedule of Charges/Letter from CSC certifying Sole-Source status.
- C. Risk Managers memo stating substantiation of CSC Sole-Source status.
- D. RMIS General Overview

**NOTE:** Other area entities that are known to have purchased this program include:  
Fort Lauderdale, Coconut Creek, Deerfield Beach, Boca Raton, Orlando,  
Pompano Beach, Miami Beach, Boynton Beach, Broward Sheriff's Office,  
AVANTE Group, and JM Family Enterprises.

RESOLUTION NO. \_\_\_\_\_

A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, AUTHORIZING THE PURCHASE OF A COMPUTER RISK MANAGEMENT INFORMATION SYSTEM (**RMIS**), TITLED CLAIMS CRUSHER, FROM COMPUTER SCIENCES CORPORATION (**CSC**), A SOLE-SOURCE PROVIDER OF WINDOWS BASED RISK AND INSURANCE MANAGEMENT SYSTEMS FOR SMALL ENTITIES.

WHEREAS, The Town of Davie recommends the purchase of the Claims Crusher computer program from Computer Sciences Corporation; and

purpose of insurance and claims management; and

WHEREAS, it is in the Towns best interest to purchase said program; and

WHEREAS, after review, the Human Resources Director wishes to execute the appropriate agreements with Computer Sciences Corporation.

NOW, THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN OF DAVIE, FLORIDA:

SECTION 1. The Town Council authorizes the Human Resources Director to execute agreements with Computer Sciences Corporation for the purchase of the Claims Crusher, Risk Management Information System at a purchase cost not to exceed \$19,995.00.

SECTION 2. This resolution shall take effect immediately upon its passage and adoption.

PASSED AND ADOPTED THIS \_\_\_\_\_ DAY OF \_\_\_\_\_, 2002

\_\_\_\_\_  
MAYOR / COUNCILMEMBER

Attest:

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TOWN CLERK

APPROVED THIS \_\_\_\_\_ DAY OF \_\_\_\_\_, 2002

# TOWN OF DAVIE PROCUREMENT AUTHORIZATION

ACCOUNT NUMBER. BUDGET ITEM & DESCRIPTION APPROXIMATE COST  
001-0302-513.64-00 Claims Crusher \$19,995.00  
Risk Management Information System  
METHOD OF PROCUREMENT (check the one that applies)

☐ Open Competitive Bidding  
☐ Piggyback on Contract Number \_\_\_\_\_  
☒ Sole Source  
☐ Request For Proposals

## SPECIFICATIONS & LIST OF VENDORS MUST BE ATTACHED

Signed Mark Alan, Dir. Human Resources  
Department Head

Have Funds been Reserved YES

Date \_\_\_\_\_ Signed \_\_\_\_\_

Signed \_\_\_\_\_  
Town Administrator

<u>VENDOR</u>	<u>BIDS SUBMITTED</u>	<u>COST</u>

Signed \_\_\_\_\_  
Procurement Manager

<u>Vendor</u>	<u>TOWN ADMINISTRATOR'S RECOMMENDATION</u>	<u>Cost</u>

Signed \_\_\_\_\_  
Town Administrator

+

Attachment "A"

**Prices Valid Until 30 Days From Offer**



**Claims  
Crusher**

- |   |
|---|
| X |
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|   |
|   |

133

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## QTY

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**License  
Fees/Costs**  
**\$19,995.00 \***

## 3

☐ Included  
Client selects  
General  
Claims Module

**\$19,995.00**

**\$19,995.00**

Note 5: Pricing is based upon clients with less than 5,000 records.

X

100

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**X**

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100

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## INTER-DEPARTMENTAL MEMO

Date: July 30, 2002  
TO: Mark Alan, Director-Human Resources  
From: Dan Lutzke, Risk Manager  
Subject: RMIS Sole Source Provider

*Dan Lutzke*

I have researched the market for a Risk Management Information System (RMIS) to be used by the Davie Risk Management Division in the tracking and control of worker injuries, auto liability losses, general liability losses, law suits and the multitude of other less frequent types of losses and claims the Town incurs. I have been able to find just one that was designed for the single entity user that had complete All Lines data gathering and reporting capability.

Attached is a letter from Computer Sciences Corporation (CSC) that details how their Claims Crusher program not only provides all those features required for detailed data gathering and analysis but also works in a compatible format to nationally established standards for loss control and risk management activities.

Other programs that I found with all these features are designed for the large multi-location entity or the Third-Party Administrator that handles loss activities for multiple entities. Those programs cost anywhere from 4 to 10 times what the Claims Crusher program does.

Because of this I believe that CSC is indeed a sole-source provider of RMIS programs designed to meet our needs and highly recommend the purchase of the Claims Crusher program.

Attachment "C"

Computer Sciences Corporation  
Financial Services Group  
38705 Seven Mile Road Suite 450  
Livonia, MI 48152  
734.462.5800  
734.462.5807 fax

July 29, 2002

Town of Davie  
Dan Lutzke  
Davie, Florida

Dear Mr. Lutzke:

As part of your search for a new RMIS application for the Town of Davie, I have identified several areas where Computer Sciences Corporation can provide an application that meets the sole source requirements for purchasing.



The Town of Davie has searched for a risk management information system and requires the software application to provide them with the capability to track incidents and claims for the risk management department. The application (Claims Crusher® provided by Computer Sciences Corporation) they have elected to purchase provides the following sole source requirements:

- Claims Crusher® incorporates the universal claims data standard which is compatible with the RISKMASTER® claims and risk management systems. This claims standard has been a published data specification for over 6 years and is recognized by the insurance industry as a standard. The data standard also follows the XML guidelines which the insurance industry and Accord has defined as being the data protocol for internet delivery of data.
- The Claims Crusher® database incorporates the data standard and specification used by the Florida League of Cities (a self insurance pool for municipalities throughout the state of Florida). This same standard is also utilized by the majority of the municipal organizations in South East Florida.
- Claims Crusher® utilizes the Sortmaster® ad hoc reporting tool as a primary tool for extracting data and running reports against the database.
- Claims Crusher® does not require licensing any 3<sup>rd</sup> party report writing tools for ad hoc reporting capability. This is unique to the application and is not provided by any other RMIS tool in the industry.

CSC looks forward to the opportunity to partner with the Town of Davie on this project. Feel free to contact me if you have any questions. You can reach me at (813) 977-4381. Thank you for your attention to this matter.

Regards,

*Todd V. Piscioti*  
Todd V. Piscioti  
Business Development Manager

Attachment "B"

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38705 Seven Mile Road, Suite 450  
Livonia, Michigan 48152-1036 U.S.A.  
734.462.5800 Fax 734.462.5807



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### Proven Technology to Resolve Claims

Nearly 73 cents of each premium dollar goes to the staffing, investigation, defense and resolution of claims. No matter what line of business - workers' compensation, disability, property, auto, environmental, professional or general liability - claims management is an inexact science at best.

In today's marketplace, companies that want to achieve a competitive advantage must exploit the technological breakthroughs available to them. CSC offers solutions designed to address workers' compensation, return-to-work strategies, bodily injury claims, monitoring and managing litigation expenses and the escalating costs of fraud.

CSC is the premier total claims and risk management solution provider, and we offer the most comprehensive set of integrated tools available in the market today.

° RISKMASTER °  
° RISKMASTER.net °  
° COLOSSUS °

LitigationAdvisor

Claims Crusher

@Fault

° @First °

Fraud Investigator

KDX


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## Claims Crusher

### The Fun, Easy and Inexpensive Way to Process and Manage Small-Scale Claims Volumes

Claims Crusher makes crushing claim costs and claims adjusting work fun, easy, inexpensive...and practical for risk managers with relatively small claims volumes. Designed for Windows 95 users, the program starts with a desktop command center that serves up your most commonly accessed data views without even searching the database. The desktop interface can be customized to match the tasks you perform and programs you use most often.

Claims Crusher is a complete system offering modules for; GL/WC/AL claims management, Adjuster Files, Claimant/Codefendant Files, Litigation Management, Reserving and Payment processing. Claims Crusher includes the following features:

- A robust report/graphics program with a library of over sixty reports ready to use
- Extensive free-text capability that is date/time stamped
- Supplemental user definable data fields
- Lots of advance search capabilities to locate the claim file you need when the phone is ringing

Since the Claims Crusher package is part of the RISKMASTER product family, you can upgrade to additional programs as needed.

[Request More Information](#)

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Attachment "D"

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The award-winning RISKMASTER software family is recognized as a leading product by Business Insurance, Risk & Insurance, Betterley's Product Reviews, Insurance & Technology, Microsoft and other industry leaders. RISKMASTER continues to set the standard for risk management claims software with a family of complementary products and services unmatched in the industry. Many Fortune 500 companies and hundreds of other leading organizations use RISKMASTER.

RISKMASTER users process, manage and analyze a wide variety of critical claims data including: Property, Casualty, General Liability, Workers' Compensation, Automotive Liability, First Reports of Injury, 800# Reporting, Accidents, Incidents, Professional Liability, Policies, Actuarial Reporting and Integrated Disability Management.

CSC's products and services empower risk managers, claims managers, adjusters, insurance managers, attorneys, TPA's, safety managers and other risk management professionals. By integrating the familiar Windows interface with the most sophisticated, comprehensive and powerful risk management tools in the industry, CSC addresses many of the newer challenges faced by risk management professionals. It is also available in a CSC hosted or host yourself browser-based edition (see RISKMASTER.net).

RISKMASTER is designed to work with existing communication networks, databases and hardware. Whether you need to integrate with a local area network, a wide area network with a AIX/UNIX system server or remote intranet applications, CSC experts can help, saving you time and money. We stay a step ahead of advancing technologies through on-going training and software provided to us as an authorized Microsoft, Oracle, Informix and Sybase solutions provider.

RISKMASTER supports ODBC, MAPI, TAPI and other industry standards. That's why remote printing, mainframe connectivity and local server functions, even with multiple sites having multiple TCP/IP work stations and Internet processing, can be part of your project plans.

Learn more about [underwriting and issue solutions](#) designed for Risk Management.

[Request More RISKMASTER Information..](#)

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Attachment "D"

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